



BUILT TO LAST

RJS Construction Group, LLC | RJS Industrial Services Group, LLC | RJS Real Estate Group, LLC | RJS Transportation Group, LLC
Fraser Shipyards | Johnson Materials Company (JMC) | Northern Engineering Company

Summer 2008: Volume 10, Issue 1

RJS helping Duluth's SCS Aircraft Interiors expand

The RJS Construction Group will begin work in July on an 18,000 square foot manufacturing facility to house SCS Aircraft Interiors in the Duluth Airpark. SCS, which currently operates in a 6,500 square foot building near its new location, supplies leather upholstery and other interior components to Cirrus Design Corp., its primary customer, as well as doing custom orders for other types of personal aircraft.

RJS will provide professional Construction Management Services, and oversee all aspects of construction on the project. The \$2.5 million project is expected to be completed in early 2009.

PAGE 2

Fractional-ownership condos available in Lutsen, Minnesota

PAGE 2

RJS expands its construction and rental fleet

PAGE 3

Grand Central Village anchor tenant sets August move-in date

PAGE 4

Fraser Shipyards and Northern Engineering Co. getting upgrades.



These SCS Aircraft Interiors photos show two examples of their detailed work

Of Note

Our RJS Construction Group was presented with *Star's Outstanding Builder Award* this spring, which recognized us for market share and sales volume achievements during 2007. RJS has been an authorized Builder for Star Building Systems since 1969

RJS replaces WLSSD bio filter

RJS recently completed replacement of Western Lake Superior Sanitary District air filters, using a proven biological process to effectively trap and cleanse the air. Working with the CH2M Hill engineering firm, we installed a large, new filter containing rocks from Canyon, Minnesota, wood chips from Iron River, Wisconsin, and compost from WLSSD. The life of these organic air filters is approximately three years, at which time WLSSD replaces them.

Nick Minardi was the RJS project superintendent.



Clear Answers for Clean Water



Fractional-ownership townhomes now for sale at Lutsen

Quarter-share ownership units in a fully-furnished, luxury triplex are now for sale at Heritage Townhomes at Lutsen, on a secluded hillside overlooking Lake Superior. A development of the RJS Real Estate Group, the end units each have three bedrooms and 1,740 square feet, while the center unit has two bedrooms and 2,100 square feet.

The selling price ranges from \$159,000 to \$179,000 per quarter share, and owners will enjoy exclusive use of their townhome for 12 weeks a year, which can be mixed for personal use and vacation rental income during that period.

Since an important aspect of North Shore living is having quiet surroundings, we are only building two additional townhomes for a total of seven luxury units, all overlooking Superior National Golf Course and next to Lutsen Mountains.



For additional information, log on to
LutsenRealEstateGroup.com
 or call Mike Larson at 866-663-7750



RJS adds to construction and rental fleets

The RJS Industrial Services Group just purchased some additional cranes, bringing to 10 the number in our rental fleet. (See chart at lower right.)

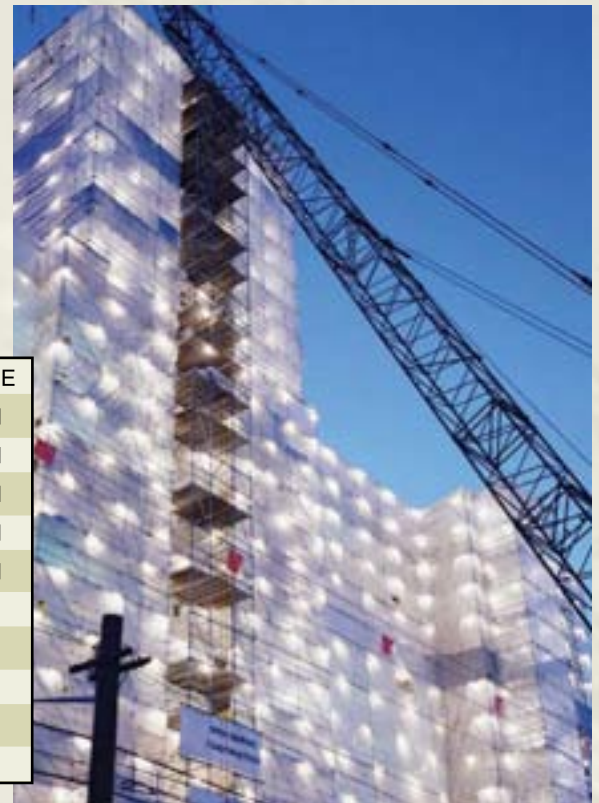
In addition to the cranes, RJS rents aggregate equipment, articulated dump trucks and motor graders, dump trucks and lowboy tractor/trailer units.

We also purchased our second Hitachi 180W Wheel excavator and a Hitachi Z225X Zero Swing excavator, a new model for Hitachi this year, and upsized forklifts used in our yard operations to the Harlo HP8500 model.

For additional information, call Dave at 715-394-0131

“There’s a lot of worldwide demand for heavy equipment, so we prefer to upgrade early to ensure we always have the right equipment for our own construction uses, as well as for those who rent from us,” says David Lemke, Highway/Heavy Division Vice President.

| YEAR | BRAND | MODEL | TON | TYPE |
|------|--------|---------|-----|------|
| 2009 | Mntwoc | 2250 | 300 | Crwl |
| 2007 | Mntwoc | 14000 | 220 | Crwl |
| 2000 | Mntwoc | 777 | 200 | Crwl |
| 2008 | Mntwoc | 11000 | 100 | Crwl |
| 2007 | Mntwoc | 11000 | 100 | Crwl |
| 2008 | Grove | RT 880E | 80 | RT |
| 2007 | Grove | RT 875E | 75 | RT |
| 2006 | Grove | RT 875E | 75 | RT |
| 2006 | Grove | RT 875E | 75 | RT |
| 2007 | Grove | RT 760E | 60 | RT |





Reconstruction of Wisconsin Hwy 2 in progress near Ashland

A 50-person RJS Construction Group team is in the process of reconstructing 20 blocks of State Trunk Hwy 2 near Ashland, for the Wisconsin Department of Transportation. The eight month project, scheduled for completion in October, includes replacing water main, storm sewer lines up to 54" in diameter, and 18"-24" sanitary lines. Roger Johnson and Chuck Jerome are RJS's project superintendents.



Bayfield City Pier now in shipshape

The Bayfield City Pier, home to the colorful sailboats and power boats that helped the city earn the title of "Best Little Town in the Midwest," just underwent a \$1.35 million reconstruction, led by the RJS Construction Group.

Once the boating season was done in November 2007, we began installing new sheet pile perimeter with concrete cap, necessitated by the structure losing some of its strength due to settlement issues under the existing concrete.

All new water and electrical systems have also been installed. Concrete work was completed in May and the dock is back in use. Brook Benes was our superintendent on the project.



Sheet pile installation during winter...



...and the finished pier



The nearly-completed new home of Enbridge Energy



Enbridge Energy to anchor Grand Central Village; retail is next aspect of this TIF district

Superior's Grand Central Village, the new RJS Real Estate Group development, will soon have Enbridge Energy Company as its anchor tenant. Beginning in August the project management and engineering offices of Enbridge, operators of the world's longest crude oil and liquids pipeline system, will occupy an entire 12,000 square foot building.

The next phase of Grand Central Village will be a retail building, now being designed, which will have frontage along Belknap Street. The entire village is one commercial component of a tax increment financing district set up by the City of Superior to create a fully integrated, mixed-use area along the Belknap corridor, closely connected to the UWS campus.

ON THE JOB



Johnson

Todd Johnson, Chairman and CEO of Reuben Johnson & Son, was honored this spring during the 16th annual Joel Labovitz Entrepreneurial Success Awards ceremony in Duluth. Todd received the David A. Martin Entrepreneurial Leadership Award, which recognizes "a leader/innovator in the development, delivery, and support of programs that assist entrepreneurs or promote entrepreneurship and/or is recognized as a mentor or role model for entrepreneurs and small business owners."



Markham

Dan Markham has been promoted from our Director of Business Development to Senior Vice President of Corporate Development, where his responsibilities include seeking and analyzing business and development opportunities throughout our areas of operation, as well as in new opportunities in real estate and other diversified businesses.



Rowe

RJS Superintendent **Wes Rowe** recently retired after more than 35 years with Reuben Johnson & Son. We miss his wealth of expertise, but memories of his steady professionalism continue to guide many of us every day. Enjoy your well earned retirement, Wes!



Lewis

The first face you see when you walk into the RJS office is the smiling one of **Sue Lewis**, who joined RJS in December as an administrative assistant. She has smoothly transferred skills learned during 20 years in food service management field to helping manage our office.

Fraser Shipyards upgrading buildings...

Superior's Fraser Shipyards is building an addition to its employee locker room and lunchroom facility, including adding men's and women's restrooms, new siding, metal roofing and a new sewer lift station. The project will be completed in mid July.

Serving the Lake Superior maritime industry since 1890, Fraser Shipyards has been an affiliate of Reuben Johnson & Son since 1977.



...as is Northern Engineering Company

Northern Engineering Company, which has provided machining and repair services for industry since 1916, is adding a new roof, insulation, metal siding, doors and windows to its facility in Superior. Also included in the project, which will be completed in August, are a new employee break room, and adding curb and gutter to the parking areas.

Northern Engineering Company is a division of Fraser Shipyards.



Minardi & Hulk

This spring while RJS Project Superintendent **Nick Minardi** visited booths at the big Con Expo in Las Vegas, he bumped into one "vendor" he won't soon forget: **Hulk Hogan**. Working the Sterling Trucks booth, Hogan tossed his beefy arm around Nick's shoulder and told him he had Nick's back for the rest of the conference.

Nick said thanks, then stumbled off regretting that he hadn't brought his Hulk Hogan lunch box along to be autographed.



Becker

Chris Becker joined RJS in September 2007 as a project coordinator, coming to us after more than a year in a similar position working on construction of the Sheraton Hotel in Duluth.

THE RJS COMMITMENT

- We conduct business honorably
- We conduct our work safely
- We manage our work to be consistently profitable
- We contribute to the well-being of our employees
- We contribute to the betterment of our community
- We provide innovative solutions to our clients' challenges
- We earn a reputation for dependability and exceptional performance



www.rjs5300.com
715-394-7771

Reuben Johnson & Son was founded in Superior in 1956 as a regional construction services firm specializing in commercial, industrial and highway/heavy projects. The company's diverse holdings now include the RJS Construction Group, LLC; RJS Industrial Services Group, LLC; RJS Real Estate Group, LLC; and RJS Transportation Group, LLC; Johnson Materials Company; Fraser Shipyards; and Northern Engineering Company, all located in Superior. It also owns Energy Systems Company of Omaha, Nebraska.



Our leadership team includes (front row, left to right) **Lance Lindahl** – Vice President Field Operations; Highway/Heavy Division; **Todd Johnson** – Chairman & CEO (Reuben Johnson & Son, Inc.); and **Dan Markham** – Senior Vice President of Corporate Development (Reuben Johnson & Son, Inc.). In the back row, left to right, are: **David Lemke** – Vice President Highway/Heavy Division; **Scott Brantley** – Controller (Reuben Johnson & Son, Inc.); **James Korthals** – Fraser Shipyards President & Chief Operating Officer; and **Mike Murray** – Executive Vice President (Reuben Johnson & Son, Inc.).

Reuben Johnson & Son, Inc.
PO Box 3068
Superior, WI 54880

PRSR STD
US POSTAGE
PAID
DULUTH MN
PERMIT NO. 40